The Adirondack Trust Company

N e w s R e l e a s e

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THE ADIRONDACK TRUST COMPANY NAMED TOP SMALL COMMUNITY BANK LENDER IN THE CAPITAL REGION FOR ELEVENTH CONSECUTIVE YEAR.

Saratoga Springs, New York... The Adirondack Trust Company announced that it was named the top Small Community Bank Lender in the Capital Region, now for eleven consecutive years.

SBA Syracuse District Director Bernard J. Paprocki recently announced that in the category for Small Community Bank Lenders, The Adirondack Trust Company was the most active lender in the Capital Region for fiscal year 2011. For the eleventh straight year, The Adirondack Trust Company outperformed all other SBA 7(a) small community bank lenders. The Adirondack Trust Company approved 30 loans worth $3.2 million to Capital Region startup and existing small businesses.

Commenting on this performance, Charles V. Wait, President & CEO noted: "This year we saw an increase in SBA loan demand from our business customers. Our loans increased by 20% while our dollar volume was up 88% from last year. We are proud that we have been recognized for the eleventh straight year but more so in that we are able to help small businesses, right here in our local market. This in turn helps them to build their business while providing opportunity and employment for our local citizens. We will continue with our vision to help build strong communities in which we are a part."

"Strong relationships with our lending partners are essential in providing small business owners with increased access to the capital. With continued partnership, Capital Region entrepreneurs can continue to invest in their business and communities," praised SBA Syracuse District Director Bernard J. Paprocki.

The SBA Capital District Region covers the following counties: Albany, Clinton, Columbia, Essex, Greene, Rensselaer, Saratoga, Schenectady, Schoharie, Warren, and Washington.

The Adirondack Trust Company is an independent, locally owned and operated, community bank offering a wide variety of business and personal financial services. Than bank has over $900 million in assets and eleven branch offices. The Bank offers trust, insurance and investment services and originates real estate mortgages, both residential and commercial, and commercial business loans throughout its primary market area. The Bank's website is www.adirondacktrust.com

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